



LOS  
ANGELES  
LGBT  
CENTER

LOS ANGELES LGBT CENTER  
**2014 ANNUAL REPORT**



# LOS ANGELES LGBT CENTER

Since 1969 the Los Angeles LGBT Center has cared for, championed and celebrated LGBT individuals and families in Los Angeles and beyond. Today the Center's more than 500 employees and 3,000 volunteers provide services for more LGBT people than any other organization in the world, offering programs, services and global advocacy that span four broad categories: Health, Social Services and Housing, Culture and Education, Leadership and Advocacy. We are an unstoppable force in the fight against bigotry and the struggle to build a better world; a world in which LGBT people can be healthy, equal and complete members of society. Learn more at [www.lalgbtcenter.org](http://www.lalgbtcenter.org).

## MISSION STATEMENT

The Los Angeles LGBT Center is building a world where LGBT people thrive as healthy, equal and complete members of society.

We Value:

### RESPECT

We provide a workplace and service environment where individuality is seen as strength and all people are treated with fairness and dignity.

### EXCELLENCE

We dedicate ourselves to the highest quality in all our programs and services, and seek employees and volunteers who have a passion for helping others.

### INCLUSIVENESS

We believe in the need for different perspectives and commit ourselves to representation from all members of our diverse community.

### INNOVATION

We vigorously support pioneering programs and advocacy to meet community needs.

### INTEGRITY

We work together to advance the Center's mission, and we honor and apply these values in what we do and say.

## 2014 EXECUTIVE TEAM LIST

**Lorri L. Jean**  
CHIEF EXECUTIVE OFFICER

**Darrel Cummings**  
CHIEF OF STAFF

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## DEAR FRIENDS:

The Los Angeles LGBT Center has an impressive 45-year history of milestone achievements and accomplishments, but even measured against that history, 2014 was a year for the record books.

This was the year the nation's largest developer of affordable housing for LGBT seniors—Gay & Lesbian Elder Housing (GLEH) and its 104-unit Triangle Square complex—joined the Center family of programs. GLEH's board approached the Center about joining forces because they knew that together we would better—and more efficiently—meet the demand for services and housing from the growing number of LGBT seniors. And the need is great. Not only is the number of LGBT people over the age of 50 expected to double by 2030, but LGBT seniors are four times less likely to have children and grandchildren to support them and twice as likely as their heterosexual counterparts to live alone. Among the seniors we serve, 40% say they're uncertain whether they'll have enough money for food each month.

This was also the year we publicly launched the Center's third—and most ambitious—capital campaign. Our goal is to raise at least \$25 million to help fund a new facility that, together with The Village at Ed Gould Plaza, will form a campus spanning more than a city block and offering an unprecedented range of services—the most comprehensive range of programs and services specifically for LGBT people available anywhere. Most important, it will enable dramatic expansion of services for two of our most vulnerable populations: youth and seniors. Moreover, by moving our headquarters to the new campus, it will enable our McDonald/Wright Building to become entirely a health and medical center, with room to meet growing demands.

By raising capital dollars to purchase and build the site, rather than leasing more space and paying ever-increasing rental costs, we will create a permanent organizational asset. We'll also be able to continue operating with a lean overhead rate, meaning that the vast majority of non-capital donations will continue to go directly to services.

Why is there a need for this expansion? Simply put, demand for our programs and services is skyrocketing and your LGBT Center

serves more people today than ever before. Several years ago we welcomed people at a rate of 25,000 client visits each month and today we're serving our community at a rate of more than 42,000 client visits each month.

You've probably also noticed that we changed our name and logo. Since we were founded as the "Gay Community Services Center," our name has evolved several times. I'm proud that today we have a name more accurately reflecting the diversity of people we've always served.

All of this change is in support of one thing that hasn't changed, and that's our commitment to building a world where LGBT people thrive as healthy, equal and complete members of society. To support that commitment, we're fortunate to have a community of donors more visionary and generous than any other in the movement. With your support, the Center is – and will continue to be – a beacon of hope and example of excellence for our shared Los Angeles community, nationally, and around the world.

Sincerely,



Lorri L. Jean  
CEO

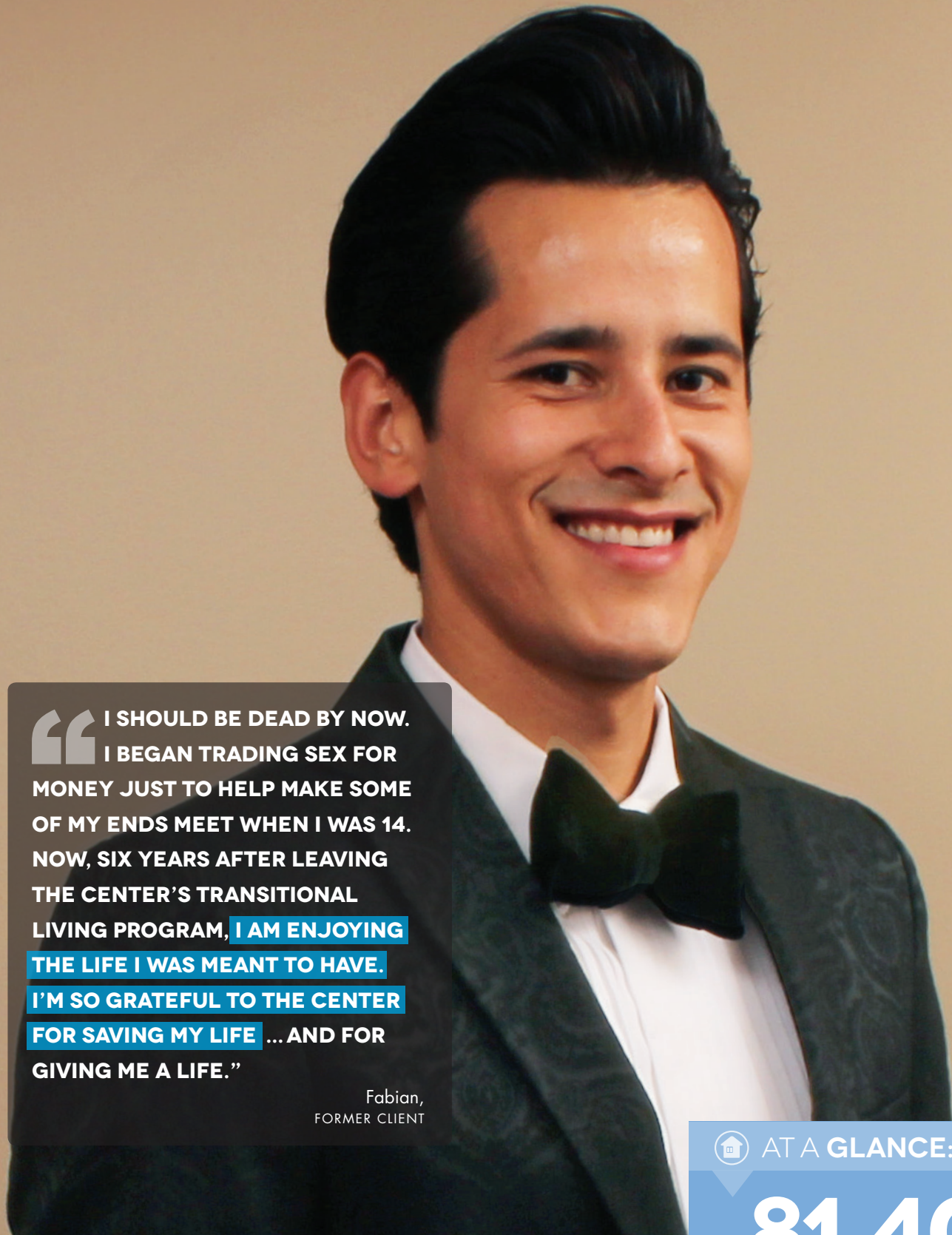


Marki J. Knox, MD  
Board Co-Chair



David Bailey  
Board Co-Chair





“ I SHOULD BE DEAD BY NOW. I BEGAN TRADING SEX FOR MONEY JUST TO HELP MAKE SOME OF MY ENDS MEET WHEN I WAS 14. NOW, SIX YEARS AFTER LEAVING THE CENTER’S TRANSITIONAL LIVING PROGRAM, I AM ENJOYING THE LIFE I WAS MEANT TO HAVE. I’M SO GRATEFUL TO THE CENTER FOR SAVING MY LIFE ... AND FOR GIVING ME A LIFE.”

Fabian,  
FORMER CLIENT



AT A GLANCE:

**81,400**

meals served to youth experiencing homelessness

**23,200**

bed nights provided to youth experiencing homelessness

**HOMELESS YOUTH SERVICES**

Our Youth Center on Highland—open 365 days a year—offers a place to stay for a night or up to 36 nights; 3 meals/day; clothing; support groups; a charter high school, GED and college prep program; an employment preparation, training and placement program; and whatever support youth need to get off the streets.



**“ I WOULD HAVE BEEN LIVING IN MY CAR IF THE CENTER HADN'T BEEN THERE WHEN I NEEDED THEM. THANKS TO THEM, I'VE GOT A NEW HOME—A PLACE THAT I CAN AFFORD— AND HAVE DEVELOPED SO MANY NEW FRIENDS THROUGH THE EVENTS AND ACTIVITIES THEY OFFER.”**

Alice H.  
SENIOR SERVICES CLIENT

AT A GLANCE: 

**1,000**

meals served to low-income seniors at Triangle Square **each month**

**6,300**

visits to our Social Services Program for LGBT people over the age of 50

## SENIOR SERVICES PROGRAM

Our Senior Services Department includes Triangle Square, the world's first—and L.A.'s only—affordable housing development (104 units) for LGBT seniors (originally developed by Gay and Lesbian Elder Housing, now a program of the Center). In addition, our large and fast-growing services for seniors help meet many of the life-sustaining needs of LGBT people over the age of 50, including food and case management, while providing a wide array of life- and health-enriching programs and activities that also help end the isolation so many experience.

# A LOOK BACK

# 2014

## JANUARY

Stoli Group USA pledges a three-year, \$300,000 partnership to support the Center's programs to identify, train and support emerging leaders around the globe.

## MARCH

Valerie Jarrett, Senior Advisor to the President of the United States and Assistant to the President for Public Engagement and Intergovernmental Affairs, tours the Center.

Gay and Lesbian Elder Housing (GLEH), with its 104-unit Triangle Square apartment building, becomes a program of the Center. Located just two blocks from the Center's McDonald/Wright Building, Triangle Square is the nation's first—and largest—affordable housing complex for LGBT seniors.

## APRIL

In response to an alarming rate of meningitis cases occurring among HIV-positive men living in Los Angeles County, the Center's Medical Director Dr. Robert Bolan issues a health alert, urging gay men to get vaccinated, and the Center begins providing free vaccinations.

The inaugural Latina/o Queer Arts Film Festival (LQAFF), co-sponsored by the Center, is held at The Village at Ed Gould Plaza. Over four days, 900+ people watch 16 films, including those created by filmmakers hailing from Cuba, El Salvador, and Mexico.

## MAY

The Center joins other progressive organizations in protesting and boycotting properties owned by the Sultan of Brunei, following his pledge to enact sharia law, which punishes LGBT people and women accused of adultery with death. The Center develops and runs a full-page ad in *Variety*, headlined "Don't

Sleep with the Sultan," to promote the boycott of all Dorchester Collections properties.

The Center publicly launches its \$30-million capital campaign—the largest capital campaign in the history of the LGBT movement—to build a new facility across the street from The Village at Ed Gould Plaza, forming a unique campus that spans more than a city block and will double the number of units of affordable housing the Center offers seniors, double the number of beds for homeless youth, and much more.

The announcement recognizes the largest gift ever pledged to an LGBT organization: a \$7-million gift from the Anita May Rosenstein, Wilbur May and Anita & Arnold Rosenstein Family Foundations. Six other seven-figure pledges, bringing the campaign's total to \$19 million at the time of the announcement.

At the same news conference, the Center launches a new name and logo: Los Angeles LGBT Center. The new brand is the culmination of 2½ years of work by a joint committee of senior Center staff and board members. Other promotional efforts to promote the new brand include a billboard campaign, float/booth at LA PRIDE, promotional video, new Center website, staff party and more.

## JUNE

AIDS/LifeCycle raises a record-breaking \$15 million, with more than 2,300 cyclists and 600 roadies participating. U.S. Congressman Adam Schiff does the ride, making him the first sitting U.S. congressman to do so.

The Center adds the Los Angeles Transgender Film Festival to its 3-day TransPride LA event, held at The Village at Ed Gould Plaza.

To provide an alcohol and drug free environment for LGBT people attending the LA PRIDE Festival at West Hollywood Park,

[JUNE continued on next page >](#)



# A LOOK BACK 2014

< [JUNE](#) from previous page

the Center's Mental Health Services, in conjunction with the City of West Hollywood and LA PRIDE create, #SIZZLE: A Carnival of Attractions!, complete with performances and carnival games.

Representing the Center, Chief of Staff Darrel Cummings attends the first White House Global Forum on LGBT Human Rights in Washington, D.C., where LGBT activists strategized ways to continue improving the lives of LGBT people globally, based on the LGBT community's recent victories in marriage equality and other equal rights.

## JULY

The Center joins 18 other progressive organizations in signing a letter to the President that highlights the plight of LGBT Africans as he hosts the first U.S.-Africa Leaders Summit in Washington, D.C. It urges the president to discuss the African government's denial of LGBT rights with summit participants.

Ten students graduate from the Center's GED program. The graduates receive recognition for their accomplishments during a special presentation at the West Hollywood City Council meeting.

## AUGUST

With UCLA's Williams Institute, the Center's RISE Project announces the findings from the first survey to measure sexual orientation and gender identity of youth in any foster system. The study of youth in L.A.'s foster system reveals that 19% identify as LGBTQ. When compared to their heterosexual counterparts, LGBTQ foster youth are more than twice as likely to live in a group facility and twice as likely to report being treated poorly by the system.

## SEPTEMBER

The Center becomes the first LGBT organization invited to become a member of the Clinton Global Initiative and CEO Lorri L. Jean represents the Center at CGI's 10th annual meeting. Center Chief of Staff Darrel Cummings and Emerging Leaders Program graduate Xioagang Wei are panelists on the first LGBT-themed session of the annual conference.

A critically-acclaimed production of Edward Albee's "The Goat, Or Who is Sylvia?" ends its run of sold-out shows at the Center's Davidson/Valentini Theatre. The play earned 17 rave reviews,

was named a Los Angeles Times Critic's Choice, and was given the Ovation Recommended designation by LA State Alliance.

CEO Lorri L. Jean and Board Member Susan Feniger are featured in Los Angeles Magazine's "The L.A. Woman" issue as two of the "game changers who make the city a better place."

Lauded for her life's work in assisting LGBT domestic violence victims and survivors, the Center's Deputy Director of Policy & Community Building Terra Slavin was featured on the cover of the California Health Report.

## OCTOBER

Maintaining its status as the nation's largest free LGBTQ youth conference, a record number of people attend the Center's 22nd annual Models of Pride: 1,492 youth—including 384 watching through live-stream video.

In an effort to reduce the transgender community's high unemployment rate, the Center's Transgender Economic Empowerment Project hosts a Transgender Job Fair with a record number of attendees and participating companies, including Toyota Financial Services, Walmart, and New York Life Insurance Company.

The Center's Project SPIN launches its "Blow the Whistle on Hate" campaign, aimed at reducing anti-LGBT sentiment and bullying within the Los Angeles Unified School District. More than 1,000 whistles and lanyards were provided to the district's athletic coaches and student-athletes, whom many students consider as role models.

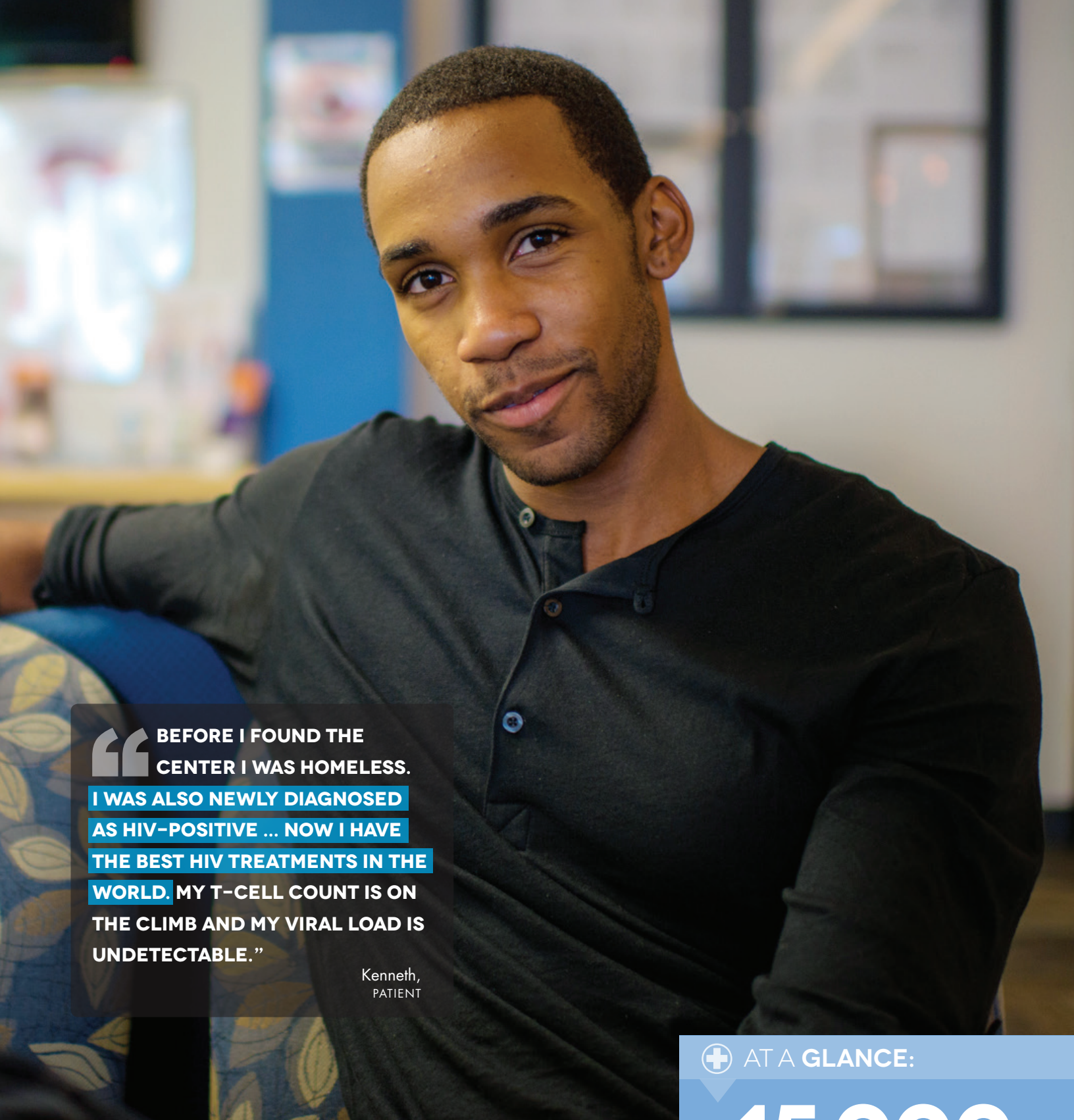
## NOVEMBER

U.S. Department of Housing and Urban Development Secretary Julián Castro tours the Center.

The Center celebrates the reopening of its CyberCenter, made possible by a \$24,000 David Bohnett Foundation grant that provided 13 new Microsoft Office-loaded desktop computers.

The Center is honored by the West Hollywood Chamber of Commerce with its Creative City Award for "innovation in business."





**BEFORE I FOUND THE  
CENTER I WAS HOMELESS.**

**I WAS ALSO NEWLY DIAGNOSED  
AS HIV-POSITIVE ... NOW I HAVE  
THE BEST HIV TREATMENTS IN THE  
WORLD. MY T-CELL COUNT IS ON  
THE CLIMB AND MY VIRAL LOAD IS  
UNDETECTABLE.”**

Kenneth,  
PATIENT

## **JEFFERY GOODMAN SPECIAL CARE CLINIC**

Our medical providers are experts at caring for lesbian, gay, bisexual and transgender people and understand the issues that disproportionately affect our community. Specialty practices include our Transgender Health Program and Audre Lorde Lesbian Health Program. Clients can always talk candidly and comfortably with our providers, knowing they're receiving state-of-the-art care regardless of their ability to pay.



**AT A GLANCE:**

# 15,000

client visits to our health center

# 178,780

prescriptions filled by our pharmacy

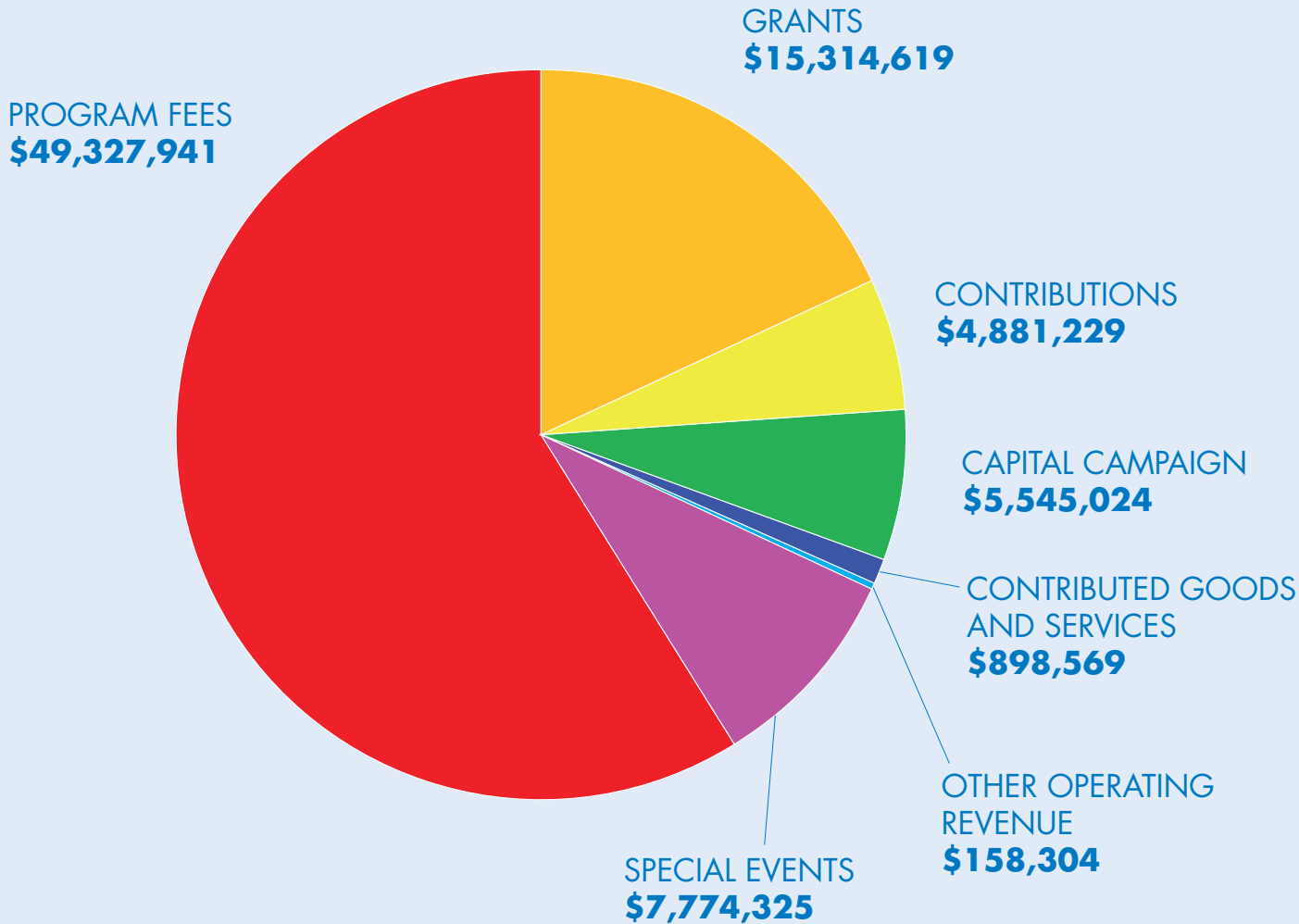
## STATEMENT OF FINANCIAL POSITION

June 30,	2014	2013
<b>Current assets</b>		
Cash and cash equivalents	\$ 32,907,882	\$ 24,639,168
Account receivables, and other receivables	1,632,798	5,862
Receivable from affiliate	7,127,000	-
Clinic fees receivable, net	5,442,129	3,339,154
Contracts and grants receivable	2,684,575	3,797,712
Contributions receivable - pledges, net	1,665,072	1,275,295
Short-term investments	9,570,461	5,262,739
Inventories	624,270	406,818
<b>Total current assets</b>	<b>61,654,187</b>	<b>38,726,748</b>
<b>Noncurrent assets</b>		
Contributions receivable - held in trust	3,023,800	2,790,109
Beneficial interest in trust	2,547,264	2,574,749
Contributions receivable - pledges, net	1,151,175	389,096
Long-term investments	3,804,088	425,416
Property and equipment, net	11,289,496	11,362,448
Other assets	1,587,412	1,253,966
<b>Total noncurrent assets</b>	<b>23,403,235</b>	<b>18,795,784</b>
<b>Total Assets</b>	<b>\$ 85,057,422</b>	<b>\$ 57,522,532</b>
<b>Current liabilities</b>		
Accounts payable	\$ 3,622,189	\$ 2,300,468
Accrued expenses and other liabilities	11,963,823	5,670,428
Unearned revenue	742,398	1,131,473
Current portion of annuities payable	150,558	170,553
Current portion of long-term debt	7,308,561	330,769
<b>Total current liabilities</b>	<b>23,787,529</b>	<b>9,603,691</b>
<b>Noncurrent liabilities</b>		
Annuities payable, net of current portion	907,569	970,542
Long-term debt, net of current portion	2,318,013	2,327,008
<b>Total noncurrent liabilities</b>	<b>3,225,582</b>	<b>3,297,550</b>
<b>Total liabilities</b>	<b>27,013,111</b>	<b>12,901,241</b>
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	46,544,923	36,541,448
Temporarily restricted	6,650,268	3,714,409
Permanently restricted	4,849,120	4,365,434
<b>Total net assets</b>	<b>58,044,311</b>	<b>44,621,291</b>
<b>Total liabilities and new assets</b>	<b>\$ 85,057,422</b>	<b>\$ 57,522,532</b>

## STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS (2014)

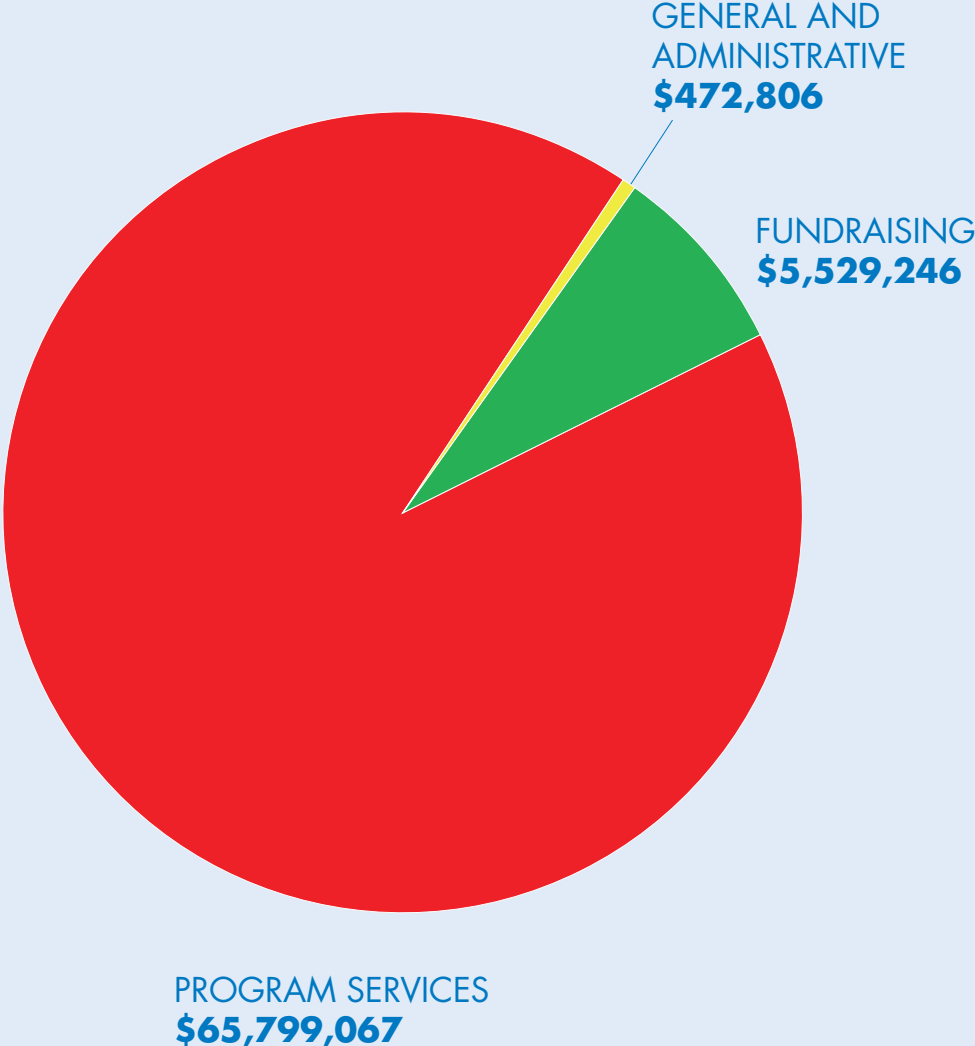
<i>Year ended June 30, 2014</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Public support and other revenue</b>				
Public support:				
Special events gross receipts	\$ 7,534,841	\$ 431,059	\$ –	\$ 7,965,900
Less cost of direct benefits to donors	(191,575)	–	–	\$ (191,575)
<b>Net special events revenue</b>	7,343,266	431,059	–	7,774,325
Program fees	49,327,941	–	–	49,327,941
Grants	15,314,619	–	–	15,314,619
Contributions	3,499,389	1,381,840	–	4,881,229
Capital Campaign	2,505,368	3,039,656	–	5,545,024
Contributed goods and services	898,569	–	–	898,569
Other operating revenue	158,304	–	–	158,304
<b>Total public support and other revenue</b>	71,704,190	4,421,496	–	76,125,686
Satisfaction of program restrictions	2,016,610	(2,016,610)	–	–
<b>Total public support and other revenue and net assets</b>	81,064,066	2,835,945	–	83,900,011
<b>Operating expenses</b>				
Program services	65,799,067	–	–	65,799,067
Supporting services:				
General and administrative	472,806	–	–	472,806
Fundraising	5,529,246	–	–	5,529,246
<b>Total supporting services</b>	6,002,052	–	–	6,002,052
<b>Total operating expenses</b>	71,801,119	–	–	71,801,119
Change in net assets before non-operating gains (losses) and other revenue	9,262,947	2,835,945	–	12,098,892
<b>Non-operating gains (losses) and other revenue</b>				
Interest and dividend income	349,579	–	–	349,579
Realized and unrealized gain on investments, net	390,949	–	–	390,949
Unrealized gain on perpetual trust held by a third party	–	112,298	483,686	595,984
Change in value of split-interest agreement	–	( 12,384 )	–	( 12,384 )
Total non-operating gains (losses) and other revenue	740,528	99,914	483,686	1,324,128
<b>Change in net assets</b>	10,003,475	2,935,859	483,686	13,423,020
<b>Net assets at beginning of year</b>	36,541,448	3,714,409	4,365,434	44,621,291
<b>Net assets at end of year</b>	\$ 46,544,923	\$ 6,650,268	\$ 4,849,120	\$ 58,044,311

**TOTAL ANNUAL  
OPERATING REVENUE  
\$83,900,011**





TOTAL ANNUAL  
OPERATING EXPENSE  
**\$71,801,119**



The Board of Directors would like  
to extend special recognition to:



We also extend our thanks to the following  
Corporate Partners for their generous support:

**\$50,000 + ANNUALLY**

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Toyota Financial Services  
Wells Fargo

**\$25,000 – \$49,999 ANNUALLY**

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American Airlines  
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Bank of America

The Fuserna Foundation  
OneDrive  
The Osbournes

State Farm  
UBS  
US Bank

**\$10,000 – \$24,999 ANNUALLY**

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**\$5,000 – \$9,999 ANNUALLY**

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We also extend our thanks to the following  
Foundation for their generous support:

**\$50,000 + ANNUALLY**

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Wells Fargo Foundation

**\$1,000 – \$49,999 ANNUALLY**

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Dennis J. Perkins Foundation  
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Kaiser Foundation Hospitals  
- Los Angeles  
The Liberty Hill Foundation

The Louis L. Borick Foundation  
MAC AIDS Fund  
The Morrison & Foerster Foundation  
The Mukti Fund  
NBC4 Southern California  
The Overbrook Foundation  
Pacific Life Foundation  
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Rockefeller Family Fund  
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The Thomas and  
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The Los Angeles LGBT Center's board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2014.

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Martin & Wilma Burley Youth Fund  
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# Circle of Life

In recognition of their commitment to the ongoing work of the Los Angeles LGBT Center, we honor the Founders and Members of the Circle of Life. In planning their estates, these men and women have joined together to create a living legacy of hope for coming generations of lesbians and gay men. Founders have made commitments of \$1,000,000 or more.

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