

L.A. GAY & LESBIAN CENTER
2012 ANNUAL REPORT





THE L.A. GAY & LESBIAN CENTER

is the world's largest organization dedicated to serving the lesbian, gay, bisexual and transgender community and has been working to build the health, advocate for the rights and enrich the lives of LGBT people for more than 40 years.

Our wide array of services and programs include: low-cost LGBT and HIV/AIDS specialty health care; housing, food, clothing and support for homeless LGBT youth; support services for LGBT seniors; low-cost counseling and addiction recovery services; legal services; health education and HIV-prevention programs; transgender services and medical care; mentoring for LGBT youth; cultural arts and much more.

MISSION STATEMENT

EMPOWER people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

HEAL the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

ADVOCATE full access and equality for all people regardless of sexual orientation or gender identity, by promoting our community's needs at local, state and national levels; and

LEAD through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

2012 EXECUTIVE TEAM LIST

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CHIEF EXECUTIVE OFFICER

Darrel Cummings
CHIEF OF STAFF

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CHIEF FINANCIAL OFFICER

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DIRECTOR OF HEALTH AND
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DEAR FRIENDS:

What an incredible, historic year it has been not just for the L.A. Gay & Lesbian Center and the many people we serve, but for the entire LGBT community! On the national front, the president endorsed marriage equality for same-sex couples, the first openly LGBT person (Tammy Baldwin of Wisconsin) was elected to the U.S. Senate, California elected its first openly gay member of Congress (Mark Takano) and in all four states where our freedom to marry was put to a vote, we were victorious!

We're proud that 11 employees from the Center's Vote for Equality team were on the ground for many weeks in one of the states, Minnesota, partnering with Minnesotans United for All Families and sharing with them our more than three years of messaging research and canvassing experience.

For those who care about LGBT youth, it was also a historic year. A first-of-its-kind bill to prevent minors from the dangers associated with so-called "reparative therapy" was signed into law by California Governor Jerry Brown; the Center awarded a record \$42,000 in scholarships to deserving LGBT youth; more youth than ever before (1,100) benefited from our annual Models of Pride conference and we completed renovations on the new Youth Center on Highland, which offers 14 more emergency overnight beds (for a total of 20) than we had previously.

It's thanks to the generosity of donors like you that many of our programs were able to serve a record number of people and we were able to reconfigure our facilities to better meet the growing demand. In all five of the facilities where we provide client services, we are nearing capacity; this is due, in large part, to the rapid growth of our services for LGBT youth—specifically our RISE program for foster kids—and our health and medical services. In fact, the demand for the world-class care of our transgender health program is so great that we now have a four month waiting list of people from as far away as Arizona and Nevada.

Fortunately, we've been anticipating and planning for our long-term growth. The first phase of that plan was the relocation and expansion of our Children, Youth and Family—including the drop-in homeless youth services—and a few other programs, to our new Highland Annex. We also renovated the third floor of our McDonald/Wright building to add four medical exam rooms and expand the laboratory, waiting room and HIV/STD testing program.

We never want to be in the position of having to turn away someone in need—especially a homeless youth, a lonely senior, an uninsured person with HIV or any of the other most vulnerable in our community.

This year we were especially proud that the Center was named the #1 local LGBT organization in the nation by a panel of more than 100 experts associated with GuideStar. And for the third consecutive year, Charity Navigator awarded us its coveted "4-star" rating. We couldn't have achieved that without an incredibly dedicated staff, a hard working group of more than 3,000 volunteers, and of course our generous individual, corporate and foundation supporters. Thank you!

Sincerely,



Lorri L. Jean
CEO



Marki J. Knox, MD
Co-Chair
Board of Directors



David Bailey
Co-Chair
Board of Directors



I JUST WANT HIM TO GROW UP AND BE A HAPPY GAY PERSON, SO THAT'S MY GOAL FOR HIM—TO BE HAPPY AND SAFE.

Dale
LIFEWORKS MENTOR

LIFEWORKS PROGRAM

LifeWorks is the youth development and mentoring program of the L.A. Gay & Lesbian Center. We offer one-on-one, peer and group mentoring opportunities for lesbian, gay, bisexual, transgender, queer and questioning youth ages 12-24. Our goal is to help LGBTQ youth to realize their goals and dreams by offering a safe space, positive and affirming role models, and workshops and activities that are fun and educational.

COOL FACTS

350 NUMBER OF LGBT YOUTH WHO HAVE BEEN PAIRED WITH MENTORS

85 NUMBER OF YOUTH CURRENTLY WORKING WITH MENTORS



**IF THE CENTER WEREN'T
HERE, MANY SENIORS
WOULD LITERALLY
HAVE NO PLACE TO GO.**

Kathleen Sullivan
DIRECTOR OF SENIORS SERVICES

**MORE THAN
2,900**

LGBT SENIORS AND BABY BOOMERS (AGES 50+) TURN TO US FOR HELP, TAKING PART IN SOCIAL ACTIVITIES, HEALTH AND WELLNESS CLASSES, SUPPORT GROUPS AND MORE.

SENIORS SERVICES PROGRAM

Focused on supporting and enriching the lives of LGBT adults 50 and older, the Seniors Services Program provides a broad array of free or low-cost social, educational and support services. The program offers more than 70 activities, events, classes and groups each month, and the department serves more than 2,900 older adults each year.

A LOOK BACK:

MARCH

In collaboration with OutFest, the Center launches "OutSet: The Young Filmmakers Project" to help LGBT youth develop confidence in themselves and learn the film trade.

APRIL

At a news conference organized by the Center and AIDS Community Action Foundation, Congresswoman Linda Sánchez (CA-39) announces the introduction of the Social Security Equality Act of 2012 (H.R. 4609), which would end the Social Security Administration's discriminatory policy that denies benefits to same-sex couples. Lorri L. Jean and actor George Takei are among the speakers at a press conference on the steps of the U.S. Capitol building to introduce the bill.

Following a series of meetings with transgender leaders and activists, including Center Director of Human Resources Sharon Brown, the LAPD announces new guidelines that officers must follow when interacting with transgender individuals.

The Center slams local media for having a double-standard by publishing the names and photos of men arrested in an undercover bathroom sting operation in Manhattan Beach. Senior Center staff meet with leaders of MBPD who agree to work with the Center should it be necessary to discourage future sexual activity in bathrooms.

MAY

President Barack Obama announces support for the freedom for same-sex couples to marry.

JUNE

More than 2,225 riders from a record 16 countries participate in AIDS/LifeCycle, which raises \$12.6 million for the HIV/AIDS-related services of the L.A. Gay & Lesbian Center and San Francisco AIDS Foundation.

At Trans Pride 2012, the Center hosts a standing-room only community forum featuring nationally renowned transgender activists Mara Keisling and Kate Bornstein at Center's Village at Ed Gould Plaza Renberg Theatre.

A new three-year, \$2.9 million Innovation Grant from the Los Angeles County Department of Mental Health will support the expansion of the L.A. Gay & Lesbian Center's health and mental health services.

The Center's LifeWorks program distributes scholarships totaling \$42,000 to 24 LGBT youth. Actor and Center supporter Alec Mapa hosts the event. The awards ceremony takes place at the Center's Village at Ed Gould Plaza.

The Center launches a breast cancer support group for lesbians, bisexual and transgender women.

JULY

FDA approves HIV testing kits for home use.

To better meet growing demand for the Center's medical services, renovations begin in the McDonald/Wright building to add four new exam rooms, expand the waiting room and add space for additional staff.

U.S. Supreme Court upholds the Affordable Care Act, meaning (among other things) LGBT and other people will have increased access to culturally competent medical care and a larger number of service providers.

SEPTEMBER

Governor Jerry Brown signs SB 1172, protecting LGBT youth from the dangers of "therapy" intended to change their sexual orientation or gender expression.

OCTOBER

More than 1,000 LGBT and questioning youth gather at USC for the Center's Models of Pride conference 2012, the nation's largest conference of LGBTQ youth and marking the 20th anniversary of the event.

Services of the Jeff Griffith Youth Center move to the newly renovated second floor of the Highland Annex, now called the Youth Center on Highland. A record number of youth are served.

Graduates of the Center's Emerging Leaders Program organize China's first AIDS Walk with support from Center and AIDS/LifeCycle staff. Held on the Great Wall, the more than 100 participants raised approximately \$24,000.

NOVEMBER

The LGBT community celebrates an election night victory unlike any other! We're victorious in all four states where marriage rights were on the ballot (Washington, Maine, Minnesota and Maryland), Tammy Baldwin becomes the nation's first openly gay/lesbian senator and the country has re-elected the first president to ever support the freedom to marry for same-sex couples!

DECEMBER

The Center is ranked as the nation's #1 outstanding "local" LGBT nonprofit by charity watchdog organization Guidestar.

STATEMENT OF FINANCIAL POSITION

June, 30	2012	2013
Current assets		
Cash and cash equivalents	\$ 17,058,116	\$ 9,001,783
Accounts receivable	506,724	389,156
Clinic fees receivable, net	3,021,378	2,773,081
Contracts and grants receivable, net	2,364,548	2,664,776
Contributions receivable - pledges, net	1,028,473	1,292,845
Short-term investments	5,125,277	4,661,170
Inventories	349,625	466,970
Total current assets	29,454,141	21,249,781
Noncurrent assets		
Contributions receivable - held in trust	2,583,484	2,718,115
Beneficial interest in trusts	1,890,708	2,031,858
Long-term investments	968,886	1,379,894
Property and equipment, net	10,468,006	10,215,436
Other assets	1,075,525	891,723
Total noncurrent assets	16,986,609	17,237,026
Total Assets	\$ 46,440,750	\$ 38,486,807
Current liabilities		
Accounts payable	\$ 2,493,121	\$ 2,829,652
Accrued expenses and other liabilities	2,986,359	2,265,867
Unearned revenue	437,200	718,955
Current portion of annuities payable	169,128	156,708
Current portion of long-term debt	312,889	331,977
Total current liabilities	6,398,697	6,303,159
Noncurrent liabilities		
Annuities payable, net of current portion	1,018,181	1,002,933
Long-term debt, net of current portion	2,662,358	2,975,247
Total noncurrent liabilities	3,680,539	3,978,180
Total liabilities	10,079,236	10,281,339
Commitments and contingencies		
Net assets		
Unrestricted	29,614,214	21,898,118
Temporarily restricted	3,045,048	2,584,800
Permanently restricted	3,702,252	3,722,550
Total net assets	36,361,514	28,205,468
Total liabilities and new assets	\$ 46,440,750	\$ 38,486,807

I'M PROUD TO BE A PART
OF AN ORGANIZATION
THAT PROVIDES **BREAK-
THROUGH HIV MEDICAL
SERVICES.**

Christopher Brown
DIRECTOR OF HEALTH &
MENTAL HEALTH SERVICES

JEFFERY GOODMAN SPECIAL CARE CLINIC

Every day, the Jeffrey Goodman Special Care Clinic provides affordable, leading edge medical care for people living with HIV. The state-of-the-art health center and laboratory are staffed by board-certified doctors, social services case managers, adherence counselors, doctors and a nutritionist. Services include HIV treatment, case management, mental health counseling and complementary therapies. We also have an on-site pharmacy and offer patients the opportunity to participate in a number of clinical trials.

MORE THAN
2,400

PEOPLE LIVING WITH HIV GET MEDICAL
CARE AT OUR JEFFREY GOODMAN
SPECIAL CARE CLINIC

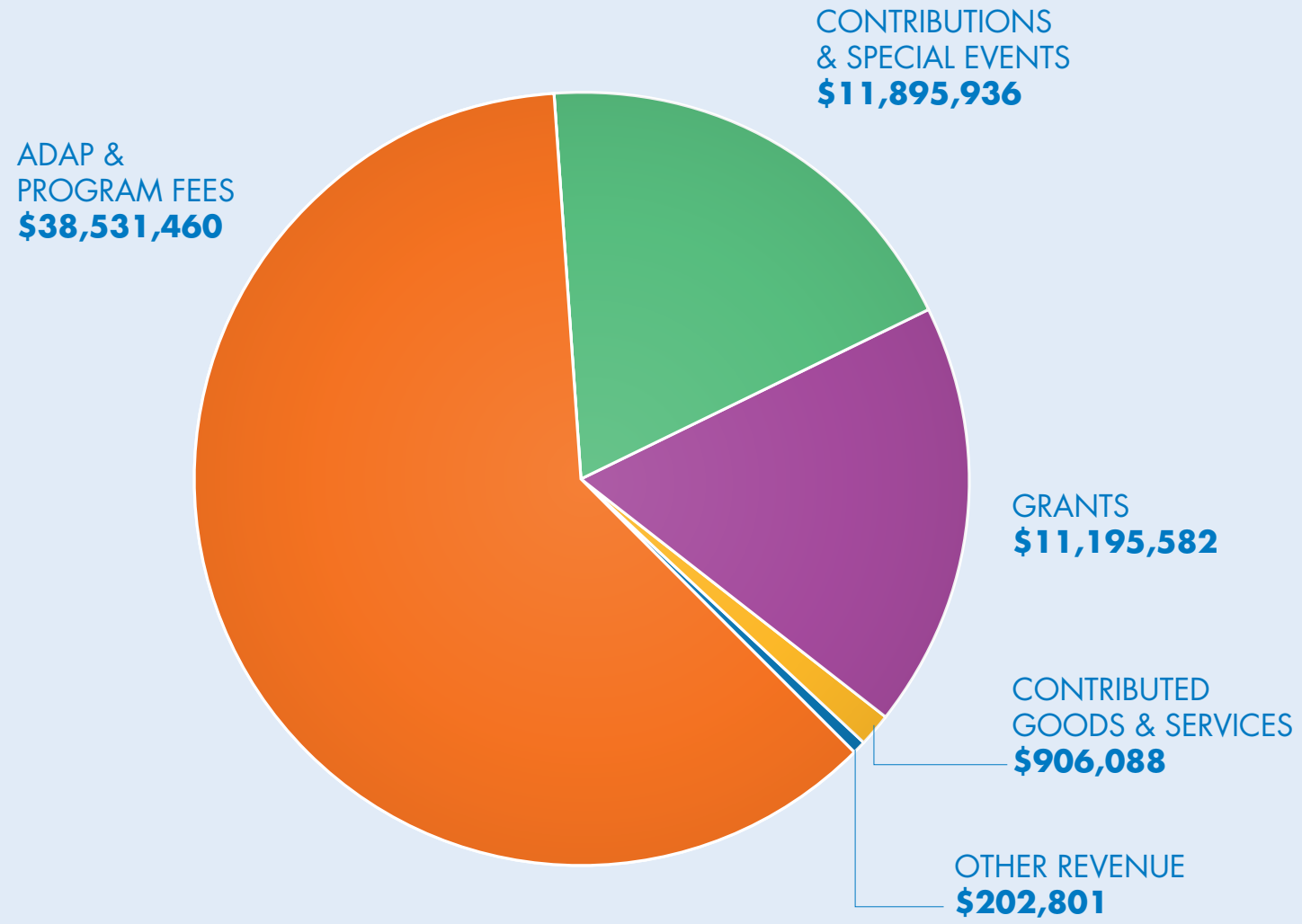
STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS (2012)

<i>Year ended June 30, 2012</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue: Gross receipts	\$ 6,680,603	\$ 377,227	\$ –	\$ 7,057,830
Less costs of direct benefits to donors	(197,918)	–	–	\$ (197,918)
Net special events revenue	6,482,685	377,227	–	6,859,912
Program fees	38,531,460	–	–	38,531,460
Grants	11,195,582	–	–	11,195,582
Contributions	3,860,162	1,175,862	–	5,036,024
Contributed goods and services	906,088	–	–	906,088
Other operating revenue	202,801	–	–	202,801
Total public support and other revenue	61,178,778	1,553,089	–	62,731,867
Satisfaction of program restrictions	1,097,357	(1,097,357)	–	–
Total public support and other revenue and net assets released from restrictions	62,276,135	455,732	–	62,731,867
Operating expenses				
Program services	49,529,436	–	–	49,529,436
Supporting services:				
General and administrative	564,337	–	–	564,337
Fund-raising	5,008,874	–	–	5,008,874
Total supporting services	5,573,211	–	–	55,102,647
Total operating expenses	55,102,647	–	–	55,102,647
Change in net assets before non-operating gains (losses) and other revenue	7,173,488	455,732	–	7,629,220
Non-operating gains (losses) and other revenue				
Interest and dividend income	227,609	–	–	227,609
Realized and unrealized loss on investments, net	(51,140)	–	–	(51,140)
Unrealized loss on perpetual trust held by a third party	–	–	(134,632)	(134,632)
Change in value of split-interest agreements	329,797	4,516	114,334	448,647
Other revenue	36,342	–	–	36,342
Total non-operating gains (losses) and other revenue	542,608	4,516	(20,298)	526,826
Change in net assets	7,716,096	460,248	(20,298)	8,156,046
Net assets, beginning of year	21,898,118	2,584,800	3,722,550	28,205,468
Net assets, end of year	\$ 29,614,214	\$ 3,045,048	\$ 3,702,252	\$ 36,361,514

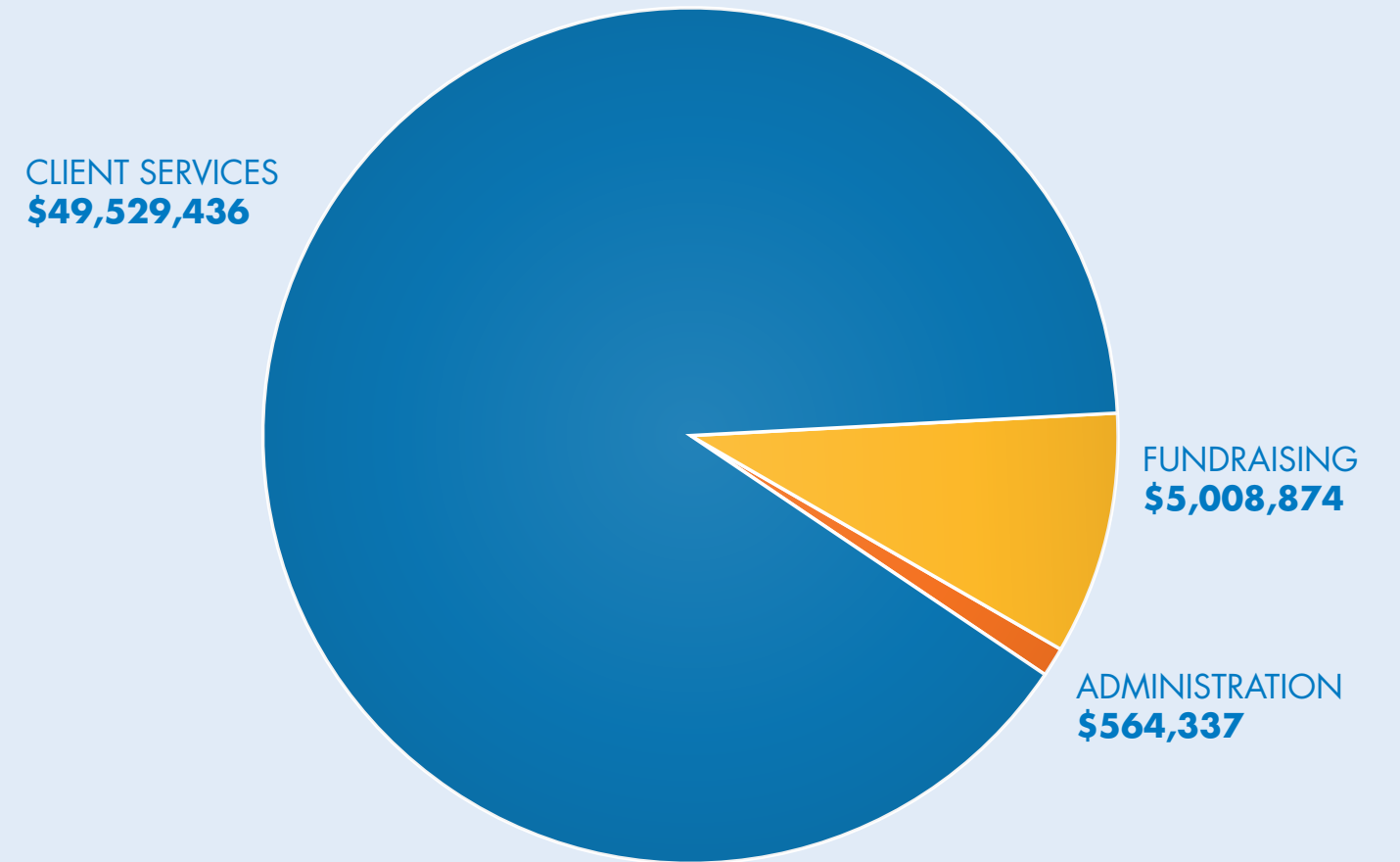
STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS (2011)

<i>Year ended June 30, 2011</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue: Gross receipts	\$ 6,448,310	\$ 258,069	\$ –	\$ 6,706,379
Less costs of direct benefits to donors	(193,200)	–	–	(193,200)
Net special events revenue	6,255,110	258,069	–	6,513,179
Program fees	34,460,009	–	–	34,460,009
Grants	10,221,221	–	–	10,221,221
Contributions	2,750,812	1,430,772	–	4,181,584
Contributed goods and services	915,588	–	–	915,588
Other operating revenue	270,928	–	–	270,928
Total public support and other revenue	54,873,668	1,688,841	–	56,562,509
Satisfaction of program restrictions	917,380	(917,380)	–	–
Total public support and other revenue and net assets released from restrictions	55,791,048	771,461	–	56,562,509
Operating expenses				
Program services	44,018,194	–	–	44,018,194
Supporting services:				
General and administrative	648,107	–	–	648,107
Fund-raising	4,850,078	–	–	4,850,078
Total supporting services	5,498,185	–	–	5,498,185
Total operating expenses	49,516,379	–	–	49,516,379
Change in net assets before non-operating gains (losses) and other revenue	6,274,669	771,461	–	7,046,130
Non-operating gains (losses) and other revenue				
Interest and dividend income	187,828	–	–	187,828
Realized and unrealized loss on investments, net	48,746	–	–	48,746
Unrealized loss on perpetual trust held by a third party	–	–	331,832	331,832
Change in value of split-interest agreements	(263,956)	384,823	28,406	149,273
Transfer of charitable remainder trusts from temporarily restricted to permanently restricted	–	(740,000)	740,000	–
Total non-operating gains (losses) and other revenue	(27,382)	(355,177)	1,100,238	717,679
Change in net assets	6,247,287	416,284	1,100,238	7,763,809
Net assets, beginning of year	15,650,831	2,168,516	2,622,312	20,441,659
Net assets, end of year	\$ 21,898,118	\$ 2,584,800	\$ 3,722,550	\$ 28,205,468

**TOTAL ANNUAL
OPERATING REVENUE**
\$62,731,867



**TOTAL ANNUAL
OPERATING EXPENSE**
\$55,102,647



Foundation & Corporation Support

The Board of Directors would like to extend special recognition to the following institution that has contributed \$250,000 or more to programs and services of the L.A. Gay & Lesbian Center.



The following is a list of foundations and corporations which provided major support to L.A. Gay & Lesbian Center programs and services.

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AT&T
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Beats for Boobs
Bloomingdale's Fund of the Macy's Foundation
Blue Shield of California Foundation
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The California Wellness Foundation
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Government & Public Support

The programs and services of the L.A. Gay & Lesbian Center are also made possible in part because of generous grants from:

FEDERAL GRANTS

U.S. Department of Health and Human Services

- Administration for Children and Families
- Administration for Children, Youth & Families
- Administration on Aging
- Center for Disease Control and Prevention
- Health Resources and Services Administration
- National Institutes of Health
- Substance Abuse & Mental Health Services Administration

US Department of Homeland Security
US Department of Housing & Urban Development
US Department of Justice

- Office on Violence Against Women

STATE GRANTS

California Emergency Management Agency

LOCAL GOVERNMENT GRANTS

City of Los Angeles
City of West Hollywood

- Public Safety
- Social Services

County of Los Angeles

- Department of HIV and STD Program
- Department of Mental Health
- Department of Public Health
- Department of Substance Abuse Control Program
- Los Angeles Homeless Services Authority
- Probation Department

OTHER AGENCIES GRANTS

Children's Hospital Los Angeles
First 5 L.A.
L.A. Care Health Plan
Legal Aid Foundation of Los Angeles
United Way of Greater Los Angeles
University of California at Los Angeles

Sustaining Donors

The L.A. Gay & Lesbian Center's board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2012

LEGACY CIRCLE (\$100,000–\$149,999)

Roland Emmerich
Anita May Rosenstein

LEADERSHIP CIRCLE (\$50,000–\$99,999)

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Alan Hergott & Curt Shepard

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Leonard Wechsler
Ira & Godeleine De Rosamel Ziering

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(\$2,400–\$3,599)

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Beats for Boobs
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Andrae Corrigan & Tigerlily Rosen
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