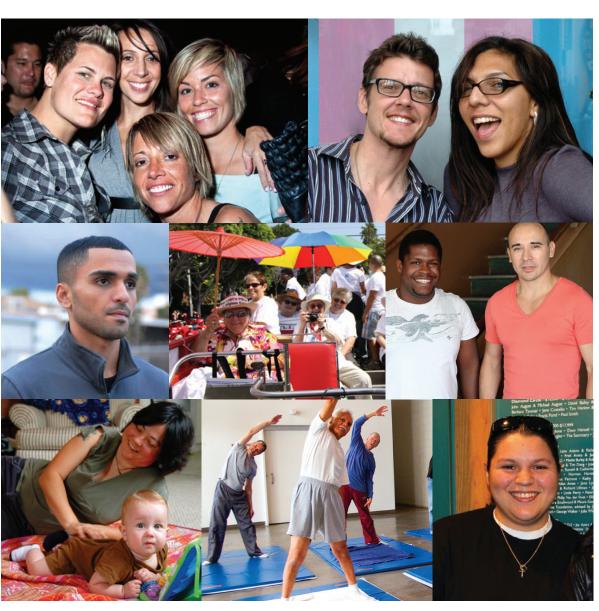
L.A. Gay & Lesbian Center





The **L.A. Gay & Lesbian Center** is the world's largest organization dedicated to serving the lesbian, gay, bisexual, and transgender (LGBT) community and has been working to build the health, advocate for the rights and enrich the lives of LGBT people for more than 40 years.

Our wide array of services and programs includes: low-cost HIV/AIDS medical care and medicine for those most in need; housing, food, clothing and support for homeless LGBT youth; support services for LGBT seniors; low-cost counseling and addiction-recovery services; legal services; health education and HIV prevention programs; transgender services and medical care; mentoring for LGBT youth; cultural arts and much more.

Mission Statement

EMPOWER people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

HEAL the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

ADVOCATE full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities' needs at local, state and national levels; and

LEAD through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

lagaycenter.org





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Letter from the Board of Directors





Dear Friends:

In 2010, thousands of people in need—most of them struggling to make ends meet because of the terrible economy—turned to the L.A. Gay & Lesbian Center for help. And we responded: we fed them, clothed them, provided them with quality medical care, mental health services, legal services and much more. And we're helping more and more people all the time; despite the challenging economic climate, the Center has continued not only to thrive but also to grow. In step with the board's strategic plan, we've actually expanded services for some of those most in need: LGBT youth, LGBT seniors, and those in need of affordable medical care.

The Center has been helping homeless LGBT youth—some rejected by families, some aged out of the foster system—since its earliest days. A historic new initiative marks an invaluable opportunity to intervene with LGBT and questioning youth in the foster system before they land on the streets. It was truly a watershed moment when the Center received a \$13.3 million, five-year grant from the Federal Department of Health & Human Services (HHS) Administration on Children, Youth and Families. Only six of these highly competitive grants were awarded; the Center was the only community-based organization chosen.

With this funding, the Center will develop and lead a collaborative of 20+ agencies to create a new model for providing services to LGBT and questioning youth in the foster care system. The need is dire; youth in the system encounter discrimination and harassment at rates that are nothing less than alarming. Once our program is developed, it could be

replicated across the country; we have been entrusted with a truly remarkable opportunity to change everything for these young people. We've also added new social programming for LGBT people over 50, who often face isolation and loneliness — more than 1,200 participated in 2010. And with the addition of full-time case management staff, we were able to help more than 300 seniors with issues such as getting medical care, finding affordable housing and coping with the loss of a loved one.

Of course, the Center has a longstanding reputation for providing top-quality, affordable medical care to those living with HIV. Now, we're able to provide LGBT-sensitive medical care for everyone, regardless of HIV status. And for those who are uninsured, unemployed or struggling financially, we have a sliding-fee pay scale.

Despite the economic downturn, we're serving more people than ever before because of the generosity of people like you. Many thanks for your support of the Center's work to build the health, advocate for the rights, and enrich the lives of LGBT people.

With gratitude,

Dr. Marki J. Knox

From S Oster

Loren Ostrow







Letter from the Chief Executive Officer



Dear Friends:

When I reflect on 2010, I think of many triumphs. I think of Judge Vaughn Walker striking down Prop 8 as unconstitutional. I think of the military's discriminatory "Don't Ask, Don't Tell" policy finally being repealed. I think of the triumphs of the Center's own heroes—like the AIDS/LifeCycle riders who, despite the recession, raised more per person than ever before, helping us continue to provide life-saving medical care for those most in need.

To reflect on 2010 is also to reflect on our community's continued struggles. Young lives tragically lost to suicide. Same-sex couples denied the right to wed after an appeals court stayed the Prop 8 decision. And I'm enormously proud of what the Center is doing to make things better.

Shortly after the widely reported rash of suicides by gay youth, the Center hosted the nation's largest conference for LGBT young people. Ranging in age from 12 to 24, more than 700 youth attended this year's Models of Pride. As they grappled with the tragedy of their lost peers, they built a network of support, gained confidence and learned about community services that can help them if they're in need—all of which will make them less likely to ever consider taking their own life.

The torment heaped on our youth at too many schools—the common thread that connected the tragic suicides from around the country—simply must stop. That's why the Center and Opportunities for Learning opened a charter school that gives young LGBT people a safe place to learn, and that's why we're embarking

on a massive initiative with the Los Angeles Unified School District to change the culture in our public schools once and for all.

One common root of the homophobia and prejudice that makes life so much more difficult for LGBT youth and adults is the government-sanctioned discrimination, and unequal treatment under the law, we continue to endure. That's why our continued work to advance LGBT equality is so important; the gains we make in the fight for equality are a legacy for future generations.

The National LGBT Mentoring Project, which became a program of the Center in 2010, helps people around the country organize more effectively to fight anti-LGBT ballot measures. We're even helping to shape the movement in China—where the struggle for equality is much more difficult—by bringing activists to the Center to learn the leadership skills they'll need as they stand at the vanguard of what is surely a coming revolution.

In addition to everything the Center does to care for those in need, we're continuing to build a vibrant community, to train new leaders and to carry our movement forward. And it is your support that makes it all possible. Thank you.

Sincerely,

Loni'

Lorri L. Jean







Financial Statements

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statements of Financial Position

Years ended June 30,	 2010	2009
Current assets		
Cash and cash equivalents	\$ 3,855,257 \$	78,566
Accounts receivable	79,557	57,211
Clinic fee receivables, net	2,654,622	2,506,109
Contracts and grants receivable	2,105,744	3,838,650
Contributions receivable - pledges, net	713,216	737,736
Short-term investments	4,653,801	4,646,176
Inventories	388,504	498,287
Total current assets	14,450,701	12,362,735

Total assets	\$ 30,389,758 \$	29,530,523
Total noncurrent assets	 15,939,057	17,167,788
Other assets	364,024	387,179
Property and equipment, net	10,686,098	11,523,292
Long-term investments	1,330,726	1,516,516
Beneficial interests in trusts	1,046,033	1,458,196
Contributions receivable - held in trust	2,512,176	2,282,605
Noncurrent assets		

See accompanying summary of significant accounting policies and notes to financial statements

Financial Statements

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statements of Financial Position (Continued)

Years ended June 30,		2010		2009
Current liabilities				
Checks written against future deposits	\$	_	\$	704,025
Accounts payable	7	2,525,530	ڊ	2,650,039
Accrued expenses		1,018,819		928,877
Unearned revenue		564,734		785,919
Line of credit		501,751		1,163,618
Current portion of annuities payable		154,183		149,883
Current portion of long-term debt		673,982		706,141
Total current liabilities		4,937,248		7,088,502
Noncurrent liabilities				
Annuities payable, net of current portion		854,764		871,699
Long-term debt, net of current portion		4,156,087		4,830,084
Total noncurrent liabilities		5,010,851		5,701,783
Takal liabilisiaa		0.048.000		42 700 205
Total liabilities		9,948,099		12,790,285
Commitments and Contingencies				
commences and containgencies				
Net assets				
Unrestricted		15,650,831		11,622,047
Temporarily restricted		2,168,516		2,839,175
Permanently restricted		2,622,312		2,279,016
Total net assets		20,441,659	700	16,740,238
				*
Total liabilities and net assets	\$	30,389,758	\$	29,530,523

See accompanying summary of significant accounting policies and notes to financial statements.

Financial Statements

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statement of Activities and Changes in Net Assets

Year ended June 30, 2010				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				15
Public support:				
Special events revenue:				
Gross receipts	\$ 4,664,487	330,293		4,994,780
Less costs of direct benefits to donors	(188,073)	<u>-</u>	•	(188,073)
Net special events revenue	4,476,414	330,293		4,806,707
Program fees	30,286,690	÷	-	30,286,690
Grants	9,696,677	-		9,696,677
Contributions	3,238,076	388,095	(%)	3,626,171
Contributed goods and services	973,290	72	127	973,290
Other operating revenue	201,095			201,095
Total public support and other revenue	48,872,242	718,388	4	49,590,630
Satisfaction of program restrictions	872,044	(872,044)		
Total public support and other revenue	49,744,286	(153,656)		49,590,630
The past of the second	17,7 11,200	(133,030)		17,370,030
Operating expenses	44 307 507			44 204 504
Program services	41,206,506			41,206,506
Supporting services:				
General and administrative	710,780	(*)	7.	710,780
Fund-raising	4,051,270		•	4,051,270
Total supporting services	4,762,050	24		4,762,050
Total operating expenses	45,968,556		, н	45,968,556
Change in net assets before				
nonoperating gains (losses) and other revenue	3,775,730	(153,656)		3,622,074
Nonoperating gains(losses) and other revenue				
Interest and dividend income	175,286	190	2	175,286
Realized and unrealized gain on investments, net	8,373	-		8,373
Unrealized gain on	0,373			0,373
perpetual trust held by a third party	19,592	-		19,592
Change in value of split-interest agreements and	•			•
annuities	49,803	(517,003)	343,296	(123,904)
Total nonoperating gains (losses) and other revenue	253,054	(517,003)	343,296	79,347
Change in net assets	4,028,784	(670,659)	343,296	3,701,421
Net assets, beginning of year	11,622,047	2,839,175	2,279,016	16,740,238
Net assets, end of year	\$ 15,650,831	2,168,516	2,622,312	20,441,659

See accompanying summary of significant accounting policies and notes to financial statements.

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statement of Activities and Changes in Net Assets (Continued)

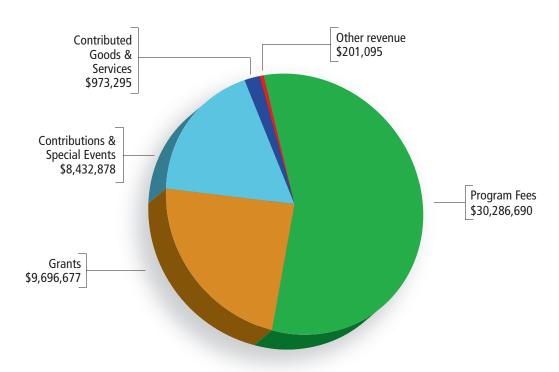
Year ended June 30, 2009	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue:				
Gross receipts	\$ 4,602,474	\$ 431,382	\$ -	\$ 5,033,856
Less costs of direct benefits to donors	(140,388)			(140,388)
Net special events revenue	4,462,086	431,382		4,893,468
Program fees	27,502,854	7.	20	27,502,854
Grants	11,082,476	19		11,082,476
Contributions	2,937,521	796,007		3,733,528
Contributed goods and services	972,054			972,054
Other operating revenue	223,588			223,588
Total public support and other revenue	47,180,579	1,227,389		48,407,968
Satisfaction of program restrictions	1,561,870	(1,561,870)		
Total public support and other revenue	48,742,449	(334,481)		48,407,968
Operating expenses				
Program services	42,432,007	•		42,432,007
Supporting services:				
General and administrative	886,857	(4	1 (4)	886,857
Fund-raising	4,291,588		(A)	4,291,588
Total supporting services	5,178,445			5,178,445
Total operating expenses	47,610,452		(#)	47,610,452
Change in net assets before				
nonoperating gains (losses) and other revenue	1,131,997	(334,481)	*	797,516
Nonoperating gains(losses) and other revenue				
Interest and dividend income	228,082			228,082
Realized and unrealized gain on investments, net	6,870			6,870
Unrealized loss on	0,070			0,070
perpetual trust held by a third party	· · · · · · · · · · · · · · · · · · ·		(524, 183)	(524, 183)
Change-in value of split-interest agreements	219,667	(340,631)	(24,706)	(145,670)
Total nonoperating gains (losses) and other revenue	454,619	(340,631)	(548,889)	(434,901)
Change in net assets	1,586,616	(675,112)	(548,889)	362,615
Net assets, beginning of year	10,035,431	3,514,287	2,827,905	16,377,623
Net assets, end of year	\$ 11,622,047	\$ 2,839,175	\$ 2,279,016	\$ 16,740,238

See accompanying summary of significant accounting policies and notes to financial statements.

Financial Statements July 1, 2009 - June 30, 2010

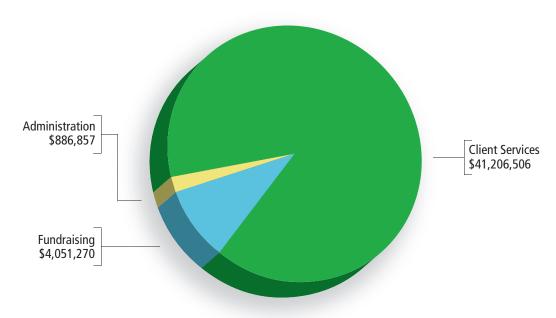
Total Annual Operating Revenue

\$49,590,630



Total Annual Operating Expenses

\$45,968,556



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The L.A. Gay & Lesbian Center's board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2010.

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