

Gay &  
Lesbian  
Center



## L.A. Gay & Lesbian Center 2006 ANNUAL REPORT





The **L.A. Gay & Lesbian Center** provides a broad array of services for the lesbian, gay, bisexual and transgender community. Our health services include free or low-cost HIV/AIDS medical care, individual and group counseling, HIV/STD testing and prevention, and alternative insemination. The Center also offers legal, social, cultural and educational services, with unique programs for seniors, families and youth, including a 24-bed transitional living program for homeless youth.

### Mission Statement

**EMPOWER** people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

**HEAL** the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

**ADVOCATE** full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities' needs at local, state and national levels; and

**LEAD** through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

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Dear Friends:

At its founding in 1971, the Center was at the vanguard of the LGBT movement; it was one of the first gay and lesbian community centers in the country, one of the first organizations to provide housing for homeless LGBT youth, and we successfully battled the IRS to become the first openly gay organization to be designated as a 501(c)(3) non-profit.



Though the world has changed much in 35 years and the needs of the diverse LGBT community have evolved, we're proud that the L.A. Gay & Lesbian Center remains at the vanguard of our movement today.

It was seven years ago that the Center hosted the nation's first transgender pride event, and this year's three-day Trans-Unity Pride festival was attended by a record 1,000 people. The Center was one of the first LGBT centers to launch a Seniors Program to meet the needs of the growing number of people who, raised in a very different era, increasingly feel lonely and isolated from their community. That program now has more than 500 active participants.

This year at our Jeff Griffith Youth Center, the Center launched the nation's first GED-preparation program specifically for homeless LGBT youth. At the Youth Center we provided nearly 6,000 meals this year, as well as clothing, counseling, job placement services and much more to help the homeless LGBT youth of Los Angeles make a life for themselves off the streets. Those ready to commit to a program that will help them make that transition are welcomed into our 24-bed home where they can stay for up to 18 months.

We're proud that the Center was one of the first healthcare facilities in the nation to provide treatment for people with HIV and the first in California to offer HIV testing. This year—which marked the 25th anniversary of the first reported cases of HIV—also marked the year the Center's full-service pharmacy filled a record number of prescriptions, distributing \$21 million worth of HIV-related medications, primarily to the growing number of people with HIV who receive free or low-cost medical care at the Center's Jeffrey Goodman Special Care Clinic.

The L.A. Gay & Lesbian Center, with its dozens of services and programs to care for the health, advocate for the rights and enrich the lives of LGBT people, remains the bedrock of the LGBT community of Los Angeles thanks to the support of people like you. With decreasing federal funds available to support our work, we're dependent on the support of our more than 25,000 generous donors and our more than 3,000 volunteers who contributed 46,000 hours of time this year, valued at more than \$1.3 million.

With much appreciation,

LuAnn Boylan

Loren Ostrow





Dear Friends:

In the annual report for the Center's 25th anniversary in 1996, I recall writing about how the Center had significantly expanded its services and programs to meet a growing demand from the community. Our operating budget was \$18 million, the largest of any LGBT non-profit, up \$10 million since I joined the Center in 1993.

We had not yet opened the Jeff Griffith Youth Center and The Village at Ed Gould Plaza—our renowned educational, arts and cultural facility—was still a vision just beginning to take shape. Our McDonald/Wright Building, as I wrote to our supporters, was literally “bursting at the seams.”

Ten years later, in 2006, we've grown to a \$41 million organization. From five different facilities we provide more services and serve more people—people representing the full diversity of our community—than any other LGBT organization.

What has not changed, other than the fact that we're once again bursting at the seams, is the Center's supreme commitment to care for the health, to enrich the lives and to advocate for the rights of LGBT people. You've been there for the Center so that we can be there for our community, especially those most in need. Thank you so much for your support!

Sincerely,

Lorri L. Jean



# Financial Statement

## L.A. Gay & Lesbian Center Statements of Financial Position

	June 30	
	2006	2005
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 936,845	\$ 807,472
Accounts receivable	127,210	17,260
Clinic fees receivable, net	1,496,966	1,205,961
Inventories	421,112	316,453
Contracts and grants receivable	3,336,837	2,423,175
Contributions receivable - pledges, net	735,953	484,861
Short-term investments	4,219,885	5,131,725
Total current assets	11,274,808	10,386,907
<b>Noncurrent assets</b>		
Contributions receivable - held in trust	3,363,520	3,602,137
Beneficial interest in trust	2,279,011	2,366,405
Long-term investments	914,038	-
Property and equipment, net	11,638,519	11,257,902
Other assets	247,419	95,483
<b>Total assets</b>	<b>\$ 29,717,315</b>	<b>\$ 27,708,834</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities</b>		
Accounts payable	\$ 4,358,208	\$ 3,961,565
Accrued expenses	986,122	935,996
Unearned revenue	3,828	109,095
Line of credit	3,975,787	3,413,452
Current portion of annuities payable	90,822	89,644
Current portion of long-term debt	586,326	765,593
Total current liabilities	10,001,093	9,275,345
<b>Noncurrent liabilities</b>		
Annuities payable, net of current portion	533,144	594,958
Long-term debt, net of current portion	6,171,752	6,823,701
Total noncurrent liabilities	6,704,896	7,418,659
<b>Total liabilities</b>	16,705,989	16,694,004
<b>Net assets</b>		
Unrestricted	1,741,050	1,161,964
Temporarily restricted	8,346,487	6,757,935
Permanently restricted	2,923,789	3,094,931
<b>Total net assets</b>	13,011,326	11,014,830
<b>Total liabilities and net assets</b>	<b>\$ 29,717,315</b>	<b>\$ 27,708,834</b>



# Financial Statement

## L.A. Gay & Lesbian Center Statement of Activities Year ended June 30, 2006

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Public support and other revenue</b>				
Public support:				
Special events revenue:				
Gross receipts	\$ 475,543	\$ 2,870,954	\$ -	\$ 3,346,497
Less cost of direct benefits to donors	(73,700)	(24,400)	-	(98,100)
Net special events revenue	401,843	2,846,554	-	3,248,397
Contributions	2,172,274	1,772,872	-	3,945,146
Contributed goods and services	929,204	-	-	929,204
Grants	12,000,597	-	-	12,000,597
Program fees	20,977,293	-	-	20,977,293
Other operating revenue	130,728	-	-	130,728
Total public support and other revenue	36,611,939	4,619,426	-	41,231,365
Satisfaction of program restrictions	3,276,393	(3,176,393)	(100,000)	-
Total public support and other revenue and net assets released from restrictions	39,888,332	1,443,033	(100,000)	41,231,365
<b>Operating expenses</b>				
Program services	32,941,335	-	-	32,941,335
Supporting services:				
General and administrative	3,622,605	-	-	3,622,605
Fund-raising	2,786,751	-	-	2,786,751
Total supporting services	6,409,356	-	-	6,409,356
Total operating expenses	39,350,691	-	-	39,350,691
Change in net assets before nonoperating gains (losses) and other revenue	537,641	1,443,033	(100,000)	1,880,674
<b>Nonoperating gains (losses) and other revenue</b>				
Interest and dividend income	99,265	-	-	99,265
Realized and unrealized losses on investments, net	(57,820)	-	-	(57,820)
Change in value of split-interest agreements	-	145,519	(71,142)	74,377
Net nonoperating gains (losses) and other revenue	41,445	145,519	(71,142)	115,822
Change in net assets	579,086	1,588,552	(171,142)	1,996,496
Net assets at beginning of year	1,161,964	6,757,935	3,094,931	11,014,830
Net assets at end of year	\$ 1,741,050	\$ 8,346,487	\$ 2,923,789	\$ 13,011,326



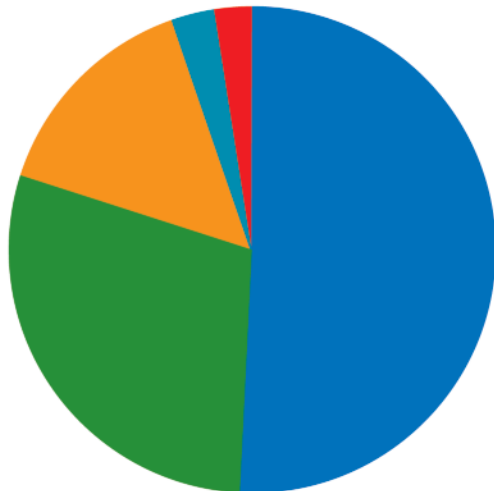
# Financial Statement

## L.A. Gay & Lesbian Center Statement of Activities Year ended June 30, 2005

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Public support and other revenue</b>				
Public support:				
Special events revenue:				
Gross receipts	\$ 711,812	\$ 2,414,798	\$ -	\$ 3,126,610
Less cost of direct benefits to donors	(85,000)	(31,633)	-	(96,633)
Net special events revenue	646,812	2,383,165	-	3,029,977
Contributions	1,770,905	735,690	-	2,506,595
Contributions under split-interest agreements	-	295,714	-	295,714
Contributed goods and services	1,347,144	-	-	1,347,144
Grants	10,733,208	-	-	10,733,208
Program fees	18,931,184	-	-	18,931,184
Other operating revenue	161,791	-	-	161,791
<b>Total public support and other revenue</b>	<b>33,591,044</b>	<b>3,414,569</b>	<b>-</b>	<b>37,005,613</b>
Satisfaction of program restrictions	2,549,825	(2,549,825)	-	-
<b>Total public support and other revenue and net assets released from restrictions</b>	<b>36,140,869</b>	<b>864,744</b>	<b>-</b>	<b>37,005,613</b>
<b>Operating expenses</b>				
Program services	31,459,224	-	-	31,459,224
Supporting services:				
General and administrative	2,635,211	-	-	2,635,211
Fund-raising	2,771,455	-	-	2,771,455
Total supporting services	5,406,666	-	-	5,406,666
Total operating expenses	36,865,890	-	-	36,865,890
Change in net assets before nonoperating gains (losses) and other revenue	(725,021)	864,744	-	139,723
<b>Nonoperating gains (losses) and other revenue</b>				
Interest and dividend income	65,128	-	-	65,128
Realized and unrealized gains on investments, net	70,285	-	-	70,285
Change in value of split-interest agreements	-	333,597	54,296	387,893
Net nonoperating gains and other revenue	135,413	333,597	54,296	523,306
Change in net assets	(589,608)	1,198,341	54,296	663,029
Net assets at beginning of year	1,751,572	5,559,594	3,040,635	10,351,801
Net assets at end of year	\$ 1,161,964	\$ 6,757,935	\$ 3,094,931	\$ 11,014,830

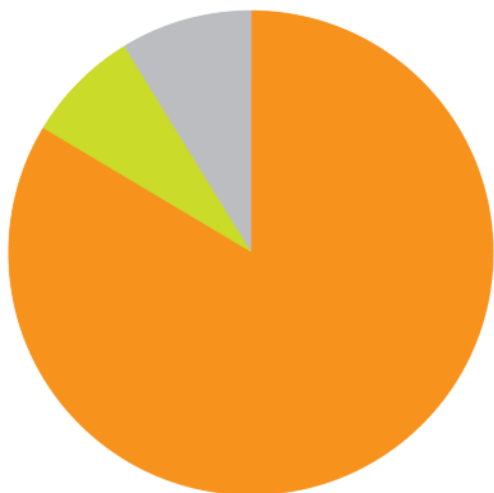


### Total Annual Operating Revenue \$41,231,000



- ADAP and program fees: \$20,977,000 (50.9%)
- Government grants: \$12,001,000 (29.1%)
- Contributions and special events: \$7,194,000 (17.4%)
- Contributed goods & services: \$929,000 (2.3%)
- Other revenue \$131,000 (.3%)

### Total Annual Operating Expenses \$39,351,000



- Client services: \$32,941,000 (83.7%)
- Fundraising: \$2,787,000 (7.1%)
- Administration: \$3,623,000 (9.2%)





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In recognition of their commitment to the ongoing work of the L.A. Gay & Lesbian Center, we honor the Founders and Members of the Circle of Life. In planning their estates, these men and women have joined together to create a living legacy of hope for coming generations of lesbians and gay men.

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Los Angeles, CA 90038  
323-860-7302

Jeff Griffith Youth Center  
7051 Santa Monica Blvd.  
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323-993-7501

The Spot  
745 N. San Vicente Blvd.  
West Hollywood, CA 90069  
323-993-7440

California AIDS Clearinghouse  
1443 N. Martel Ave.  
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